

Lexmark awarded 5-year, \$21 million printing contract from FAA

LEXINGTON, Ky., June 22, 2012 /PRNewswire/ -- Lexmark International, Inc. (NYSE: L XK) has been awarded a five-year (one base year and four one-year options) contract valued at \$21 million that will make it the sole provider of printing technology for the Federal Aviation Administration (FAA).

Lexmark will utilize its proven track record in optimizing heavily distributed printing environments to bring greater efficiency, user productivity and cost reductions to more than 900 FAA locations across the U.S. Additional agencies within the U.S. Department of Transportation can also take advantage of this contract to access Lexmark's innovative products and solutions for improved output infrastructures.

Lexmark technology will support the stringent printing and scanning security requirements set forth by the federal government to protect confidential information. The FAA will have greater control over its documents by using Personal Identity Verification (PIV) cards to access print, copy, scan and fax features through Lexmark's secure [Print Release](#), a solution that is integrated into Lexmark's smart workgroup printers and multifunction products (MFPs) for strong user authentication, data security and information assurance.

The FAA will also gain increased visibility to its output fleet through Lexmark's award-winning [Markvision Enterprise](#) fleet management tool. This Web-based remote management software allows IT administrators to proactively monitor printer fleets from a central location in order to collect valuable information and troubleshoot devices effectively to minimize downtime.

Supporting Quote:

"Lexmark is a leading provider of printing solutions in the federal arena because we intimately understand the industry and have expertise in effectively managing today's distributed environments," said Marty Canning, Lexmark executive vice president and president of Imaging Solutions and Services. "Our high-value solutions and innovative products will enable the FAA to optimize a cost-effective output infrastructure across hundreds of locations."

Supporting Resources:

- [Lexmark Print Release](#)
- [Lexmark Markvision Enterprise](#)

About Lexmark

Lexmark International, Inc. (NYSE: L XK) provides businesses of all sizes with a broad range of printing and imaging products, software, solutions and services that help customers to print less and save more. Perceptive Software, a Lexmark company, is a leading provider of process and content management software that helps organizations fuel greater operational efficiency. In 2011, Lexmark sold products in more than 170 countries and reported more than \$4 billion in revenue.

To learn more about Lexmark, please visit www.lexmark.com. For more information on Perceptive Software, please visit www.perceptivesoftware.com.

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