

Lexmark awarded worldwide printing solution services agreement from Statoil

LEXINGTON, Ky., Oct. 4, 2012 [/PRNewswire/](#) -- Statoil, a leading energy company within the oil and gas production industry, has chosen Lexmark International, Inc. (NYSE: LXX) for a five-year printing solution services agreement approximately valued at \$20 million for the initial contract period. Lexmark is now the sole printing solution services provider for Statoil operations worldwide.

Lexmark will optimize Statoil's output infrastructure, providing output solutions, improving security and implementing other managed services. Deploying Lexmark's intuitive smart multifunction products will also streamline business processes and provide an environmentally sound solution that decreases energy and consumables usage and significantly reduces the number of printed pages.

In addition, Lexmark will deploy security measures across the organization as well as best-in-class color technology to deliver additional benefits.

[Lexmark's Print Release solution](#) will enable Statoil to manage and control its printing volumes, reduce the number of pages printed unnecessarily and result in greater information security, as well as greater flexibility because Statoil employees can now release their printouts at any printer in the company.

These Lexmark solutions and services will be executed globally throughout Statoil's organization, providing consistency and visibility to its output fleet.

Supporting Quote:

"By leveraging Lexmark's output and imaging leadership, industry expertise and global capabilities, Statoil will realize measureable business efficiencies," said Marty Canning, Lexmark executive vice president and president of Imaging Solutions and Services. "Lexmark's business solutions will make it easier for Statoil to reduce its environmental impact from printing."

About Statoil

Statoil is a leading energy company within oil and gas production and ranks number 67 on Fortune's Global World's Largest Companies list. The company, that has 40 years of experience from its segment, employs approximately 21,000 people in 36 countries worldwide and aims to meet the global needs for energy in a responsible way.

About Lexmark

Lexmark International, Inc. (NYSE: LXX) provides businesses of all sizes with a broad range of printing and imaging products, software, solutions and services that help customers to print less and save more. Perceptive Software, a Lexmark company, is a leading provider of process and content management software that helps organizations fuel greater operational efficiency. In 2011, Lexmark sold products in more than 170 countries and reported more than \$4 billion in revenue.

To learn more about Lexmark, please visit www.lexmark.com. For more information on Perceptive Software, please visit www.perceptivesoftware.com.

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