#### Lexmark announces change in pension accounting method and accrual for legal contingency

- Change in accounting method for pension and other postretirement benefit plans to improve transparency of operational performance
- Accounting method change does not affect Lexmark's funding requirements nor does it impact existing benefits to the participants in the company's pension plans
- Combined new accounting method and legal contingency adjustments, as compared to October 2013 guidance, would have decreased fourth quarter 2013 GAAP and non-GAAP EPS guidance by \$0.03 and increased full-year 2013 GAAP and non-GAAP EPS guidance by \$0.21
- These changes and adjustment have no impact to cash flows for the fourth quarter and full-year 2013

LEXINGTON, Ky., Jan. 7, 2014 /PRNewswire/ -- Lexmark International, Inc. (NYSE: LXK) today announced that its fourth quarter and full-year 2013 financial results will include a change in the accounting method for pension and other postretirement benefit plans as well as an increased contingency accrual for a litigation matter. The new accounting method was adopted in the fourth quarter of 2013 and applied retrospectively. The combined adjustments resulting from this new accounting method and additional legal contingency accrual were not reflected in the company's October 2013

The mark-to-market (MTM) adjustment related to the company's pension and other postretirement benefit plans described below, which will be determined in January 2014, will impact 2013 GAAP results only. Excluding the annual MTM adjustment, the combined accounting method and legal accrual adjustments, as compared to October 2013 guidance, would have decreased fourth quarter GAAP and non-GAAP EPS guidance by \$0.03 and increased full-year 2013 GAAP and non-GAAP EPS guidance by \$0.21.

GAAP and Non-GAAP EPS	4Q13	FY13
Accounting Method	\$0.08	\$0.32
Legal Contingency	(\$0.11)	(\$0.11)
Combined Adjustments	(\$0.03)	\$0.21

These changes and adjustment have no impact to cash flows for the fourth quarter and full-year 2013.

#### Pension Accounting Change

Lexmark announced that it changed its method of accounting for asset and actuarial gains and losses for its pension and other postretirement plans (Postretirement Plans) in the fourth quarter of 2013. The company believes the new accounting method will improve transparency of its operating performance and the various drivers of Postretirement Plan expenses.

This change does not affect Lexmark's funding requirements nor does it impact existing benefits to the participants in the company's Postretirement Plans.

Under this new method, MTM asset and actuarial gains and losses will be recognized in earnings in the year in which they occur, as permitted under United States generally accepted accounting principles (GAAP), rather than amortized over time. Lexmark's ongoing Postretirement Plan costs will be recognized in quarterly earnings. MTM gains and losses will typically be recorded in the fourth quarter and will be excluded from non-GAAP financial measures, as these gains and losses do not directly arise from the company's core operations. Any interim remeasurements triggered by significant one-time events, such as plan settlements or curtailments, will be recognized as an MTM gain or loss in the quarter in which they occur and will also be excluded from non-GAAP financial measures. Other components of Postretirement Plan costs will be included in GAAP and non-GAAP results.

In addition, in the fourth quarter of 2013, Lexmark changed its method of allocating the elements of net periodic Postretirement Plan costs to reporting segments for internal management evaluation purposes. Historically, total net periodic Postretirement Plan costs were allocated to reporting segments. Under the new allocation method, service cost, amortization of prior service cost and credit, and Postretirement Plan settlements and curtailments will continue to be allocated to reporting segments. Interest cost, expected return on plan assets, and MTM gains and losses will be included in all other results. The company believes that these items are related to corporate financing and treasury decisions regarding the composition of pension assets and other factors, such as discount rates and actuarial assumptions, which are not related to the operations of Lexmark's reportable segments. The new allocation method will, therefore, better reflect reporting segment operating results.

These changes in accounting and in the calculation segment profitability results will be applied retrospectively to prior periods, as set forth in the attached exhibits. Excluding the annual MTM adjustment, as compared to October 2013 guidance, these accounting method adjustments would have increased fourth quarter and full-year 2013 GAAP and non-GAAP EPS guidance by \$0.08 and \$0.32, respectively.

On Dec. 11, 2013, in the matter of Molina v. Lexmark, the California Supreme Court denied acceptance of Lexmark's Petition for Review. As a result of the California Supreme Court's decision, the company expects to record an additional \$11.1 million loss provision. This increased accrual for legal contingency, as compared to the October 2013 guidance, would have decreased fourth quarter and full-year 2013 GAAP and non-GAAP EPS guidance by \$0.11.

As previously reported in Lexmark's quarterly and annual reports filed with the Securities and Exchange Commission (SEC), this matter is a class action lawsuit that was filed in the California Superior Court for Los Angeles under a California employment statute, which in effect prohibits the forfeiture of vacation time accrued. The trial court found that Lexmark's then existing policies violated this California statute and awarded the class \$7.8 million in damages and \$5.7 million in attorneys' fees. The California Court of Appeals upheld the rulings of the trial court except for the use of gross pay rather than base rate of pay in the calculation of damages. The company's Petition for Review with the California Supreme Court, which was recently denied, was on certain issues that were upheld by the California Court of Appeals. This matter will now be remanded back to the trial court to recalculate damages using the base rate of pay, additional attorneys' fee and interest.

The increased accrual reflects an adjustment to Lexmark's estimate of its liability, in compliance with GAAP. Under GAAP, companies are required to estimate and recognize a liability when a potential loss is determined by a company to be probable and the amount of the loss can be reasonably estimated. Lexmark notes that its total accrual reflects an estimate and that any final adjudication or settlement of this matter could possibly be less than or more than the liability accrued. This adjustment is consistent with Lexmark's policy of reviewing regularly the status of pending actions and making adjustments as appropriate. Lexmark has previously disclosed information about this matter in its SEC filings, including Lexmark's most recent quarterly report on Form 10-Q for the period ending Sept. 30, 2013.

#### About Lexmark

Lexmark is uniquely focused on connecting unstructured printed and digital information across enterprises with the processes, applications and people that need it most. For more information, please visit <a href="https://www.lexmark.com">www.lexmark.com</a>.

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"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995: Statements in this release which are not historical facts are forward-looking and involve risks and uncertainties which may cause the company's actual results or performance to be materially different from the results or performance expressed or implied by the forward-looking statements. Factors that may impact such forward-looking statements include, but are not limited to, continued economic uncertainty related to volatility of the global economy; uncertainty as a result of U.S. federal government automatic budget cuts required pursuant to the sequester that took effect in March 2013; failure to successfully integrate newly acquired businesses; fluctuations in foreign currency exchange rates; decreased supplies consumption; possible changes in the size of expected restructuring costs, charges, and savings; inability to execute the company's strategy to become an end-to-end solutions provider; market acceptance of new products; inability to realize all of the anticipated benefits of the company's acquisitions; aggressive pricing from competitors and resellers; changes in the company's tax provisions or tax liabilities; the inability to develop new products and enhance existing products to meet customer needs on a cost competitive basis; reliance on international production facilities, manufacturing partners and certain key suppliers; increased investment to support product development and marketing; the financial failure or loss of business with a key customer or reseller; periodic variations affecting revenue and profitability; excessive inventory for the company's reseller channel; failure to manage inventory levels or production capacity; credit risk associated with the company's customers, channel partners, and investment portfolio; entrance into the market of additional competitors focused on imaging and software solutions, including enterprise content management, intelligent capture and business process management solutions; inability to perform under managed print services contracts; increased competition in the aftermarket supplies business; fees on the company's products or litigation costs required to protect the company's rights; inability to obtain and protect the company's intellectual property rights and defend against claims of infringement and/or anticompetitive conduct; the outcome of litigation or regulatory proceedings to which the company may be a party; unforeseen cost impacts as a result of new legislation; the inability to attract, retain and motivate key employees; changes in a country's political or economic conditions; the failure of information technology systems, including data breaches or cyber attacks; disruptions at important points of exit and entry and distribution centers; business disruptions; terrorist acts; acts of war or other political conflicts; or the outbreak of a communicable disease; and other risks described in the company's Securities and Exchange Commission filings. The company undertakes no obligation to update any forward-looking statement.

#### **FINANCIAL SCHEDULES**

## LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS (In Millions, Except Per Share Amounts) (Unaudited)

Nine Months Ended September 30, 2013	reviously eported		of Accounting Change	As Adjusted for Accounting Change
Revenue:				
Product	\$ 2.353.8	\$	- \$	2.353.8
Service	307.7		_ '	307.7
Total Revenue	2,661.5		-	2,661.5
Cost of revenue:				
Product	1,389.2		(4.0)	1,385.2
Service	233.0		(1.2)	231.8
Restructuring-related costs	18.4		-	18.4
Total Cost of revenue	1,640.6		(5.2)	1,635.4
Gross profit	1,020.9		5.2	1,026.1
Research and development	245.5		(9.9)	235.6
Selling, general and administrative	610.5		(9.8)	600.7
Gain on sale of inkjet-related technology and assets	(73.5)		-	(73.5)
Restructuring and related charges	4.8		-	4.8
Operating expense	787.3		(19.7)	767.6
Operating income	233.6		24.9	258.5
Interest expense (income), net	25.4		_	25.4
Other expense (income), net	3.2		-	3.2
Loss on extinguishment of debt	3.3		-	3.3
Earnings before income taxes	201.7		24.9	226.6
Provision for income taxes	49.5		9.3	58.8
Net earnings	\$ 152.2	\$	15.6 \$	167.8
Net earnings per share:				
Basic	\$ 2.41	\$	0.24 \$	2.65
Diluted	\$ 2.37	\$ \$	0.24 \$	2.61
Shares used in per share calculation:				
Basic	63.2		63.2	63.2
Diluted	64.3		64.3	64.3
Cash dividends declared per common share	\$ 0.90		\$	0.90

# CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS (In Millions, Except Per Share Amounts) (Unaudited) As Previously Effect of Accounting As Adjusted for

Year Ended December 31, 2012		reviously eported	Effect of Ac Char		As Adjusted for Accounting Change
•					
Revenue:		_			
Product	\$	3,447.5	\$	- \$	
Service		350.1		_	350.1
Total Revenue		3,797.6		-	3,797.6
Cost of revenue:					
Product		2,064.5		(0.5)	2,064.0
Service		285.3		(1.3)	284.0
Restructuring-related costs		47.8		-	47.8
Total Cost of revenue		2,397.6		(1.8)	2,395.8
Gross profit		1,400.0		1.8	1,401.8
Research and development		372.7		(3.6)	369.1
Selling, general and administrative		804.1		1.0	805.1
Restructuring and related charges		36.1		-	36.1
Operating expense		1,212.9		(2.6)	1,210.3
Operating income		187.1		4.4	191.5
Interest expense (income), net		29.6		_	29.6
Other expense (income), net		(0.5)		-	(0.5)
Earnings before income taxes		158.0		4.4	162.4
Provision for income taxes		51.7		3.1	54.8
Net earnings	\$	106.3	\$	1.3	107.6
Net earnings per share:					
Basic	\$	1.55	\$	0.02	1.57
Diluted	\$	1.53	\$ \$	0.02	
Shares used in per share calculation:	•		'		
Basic		68.6		68.6	68.6
Diluted		69.5		69.5	69.5
Cash dividends declared per common share	\$	1.15		9	

# LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS (In Millions, Except Per Share Amounts) (Unaudited)

Year Ended December 31, 2011		reviously eported	Effect	of Accounting Change	As Adjusted for Accounting Change
Revenue:					
Product	\$	3,856.9	\$	_	\$ 3,856.9
Service		316.1		_	316.1
Total Revenue		4,173.0		_	4,173.0
Cost of revenue:					
Product		2,320.8		17.7	2,338.5
Service		266.4		(1.2)	265.2
Restructuring-related costs		5.2		_	5.2
Total Cost of revenue		2,592.4		16.5	2,608.9
Gross profit		1,580.6		(16.5)	1,564.1
Research and development		374.5		31.4	405.9
Selling, general and administrative		761.2		27.3	788.5
Restructuring and related charges		2.0		-	2.0
Operating expense		1,137.7		58.7	1,196.4
Operating income		442.9		(75.2)	367.7
Interest expense (income), net		29.9		_	29.9
Other expense (income), net		(0.6)		_	(0.6)
Earnings before income taxes		413.6		(75.2)	338.4
Provision for income taxes		92.7		(29.5)	63.2
Net earnings	\$	320.9	\$	(45.7)	\$ 275.2
Net earnings per share:					
Basic	\$	4.16	\$	(0.59)	\$ 3.57
Diluted	\$ \$	4.12	\$ \$	(0.59)	3.53
Shares used in per share calculation:				(3.22)	
Basic		77.1		77.1	77.1
Diluted		77.9		77.9	77.9
Cash dividends declared per common share	\$	0.25			\$ 0.25

#### QUARTERLY - AS PREVIOUSLY REPORTED (In Millions, Except Per Share Amounts) (Unaudited)

				20	12							2013		
		irst Jarter		econd uarter		Third uarter		ourth uarter		First uarter		econd uarter		Third uarter
Revenue:														
Product	\$	914.9	\$	831.4	\$	829.3	\$	872.0	\$	787.4	\$	785.1	\$	782.3
Service		77.6		87.2		89.9		95.4		96.9		101.6		108.2
Total Revenue		992.5		918.6		919.2		967.4		884.3		886.7		890.5
Cost of revenue:														
Product		537.0		486.7		492.2		548.6		465.3		463.6		460.8
Service		69.8		67.7		69.8		78.0		77.0		77.0		78.4
Restructuring-related costs		4.3		3.5		28.8		11.3		7.4		5.9		5.1
Total Cost of revenue		611.1		557.9		590.8		637.9		549.7		546.5		544.3
Gross profit		381.4		360.7		328.4		329.5		334.6		340.2		346.2
Research and development Selling, general and		96.7		94.4		93.5		88.1		81.6		80.6		83.4
administrative		190.6		205.3		199.9		208.3		203.0		204.6		202.9
Gain on sale of inkjet-related technology and assets		_		_		_		_		_		(73.5)		_
Restructuring and related charges		4.7		0.8		22.7		7.9		(4.0)		1.2		7.6
Operating expense		292.0		300.5		316.1		304.3		280.6		212.9		293.9
Operating expense Operating income		89.4		60.2		12.3		25.2		54.0		127.3		52.3
operating meanic		03.1		00.2		12.5		23.2		3 1.0		127.5		32.3
Interest expense (income), net		7.1		7.4		7.7		7.5		9.5		7.9		8.1
Other expense (income), net		0.2		0.4		(0.2)		(1.0)		1.0		1.5		0.7
Loss on extinguishment of debt		_		_		_		-		3.3		_		_
Earnings before income														
taxes		82.1		52.4		4.8		18.7		40.2		117.9		43.5
Provision for income taxes		21.3		13.2		4.8		12.4		5.4		29.0		15.0
Net earnings	\$	60.8	\$	39.2	\$	0.0	\$	6.3	\$	34.8	\$	88.9	\$	28.5
Not consider a superior														
Net earnings per share: Basic	¢	0.85	\$	0.55	\$	0.00	\$	0.10	\$	0.55	\$	1.41	\$	0.45
Diluted	\$ \$	0.85	\$	0.55	\$	0.00	\$	0.10	\$	0.55	\$	1.41	\$	0.45
Shares used in per share	Þ	0.04	Þ	0.55	Þ	0.00	Þ	0.10	Þ	0.54	Þ	1.59	Þ	0.43
calculation:														
Basic		71.2		70.7		68.1		64.4		63.7		63.2		62.8
Diluted		72.3		71.5		68.9		65.4		64.7		64.1		64.0
Cash dividends declared per														
common share	\$	0.25	\$	0.30	\$	0.30	\$	0.30	\$	0.30	\$	0.30	\$	0.30

 $<sup>\</sup>ensuremath{^{*}}$  The sum of the quarterly data may not equal annual amounts due to rounding.

# LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS QUARTERLY - AS ADJUSTED FOR ACCOUNTING CHANGE (In Millions, Except Per Share Amounts) (Unaudited)

	2012 2013													
	F	irst	Se	econd	-	Third	F	ourth		First	Se	econd	7	Third
	Qι	ıarter	Qı	uarter	Q	uarter	Q	uarter	Q	uarter	Qı	uarter	Q	uarter
Revenue:														
Product	\$	914.9	\$	831.4	\$	829.3	\$	872.0	\$	787.4	\$	785.1	\$	782.3
Service		77.6		87.2		89.9		95.4		96.9		101.6		108.2
Total Revenue		992.5		918.6		919.2		967.4		884.3		886.7		890.5
Cost of revenue:														
Product		535.9		485.6		502.4		540.1		463.9		462.3		459.5
Service		69.5		67.4		69.4		77.7		76.6		76.6		78.0
Restructuring-related costs		4.3		3.5		28.8		11.3		7.4		5.9		5.1
Total Cost of revenue		609.7		556.5		600.6		629.1		547.9		544.8		542.6
Gross profit		382.8		362.1		318.6		338.3		336.4		341.9		347.9
Research and development Selling, general and		94.2		91.9		113.3		69.7		78.3		77.3		80.1
administrative		188.5		203.1		213.4		200.1		199.8		201.3		199.6
Gain on sale of inkjet-related														
technology and assets		-		-		-		-		-		(73.5)		-
Restructuring and related charges		4.7		0.8		22.7		7.9		(4.0)		1.2		7.6
Operating expense		287.4		295.8		349.4		277.7		274.1		206.3		287.3
Operating income		95.4		66.3		(30.8)		60.6		62.3		135.6		60.6
Interest expense (income), net		7.1		7.4		7.7		7.5		9.5		7.9		8.1
Other expense (income), net		0.2		0.4		(0.2)		(1.0)		1.0		1.5		0.7
Loss on extinguishment of debt		-		-		_				3.3		-		-
Earnings before income														
taxes		88.1		58.5		(38.3)		54.1		48.5		126.2		51.8
Provision for income taxes		23.5		15.5		(12.0)		27.8		8.5		32.1		18.1
Net earnings	\$	64.6	\$	43.0	\$	(26.3)	\$	26.3	\$	40.0	\$	94.1	\$	33.7

Net earnings per share: Basic	¢	0.91	4	0.61	4	(0.39)	4	0.41 \$	0.63	<b>+</b>	1.49 \$	0.54
	Þ		⊅		\$		⊅			⊅		
Diluted	\$	0.89	\$	0.60	\$	(0.38)	\$	0.40 \$	0.62	\$	1.47 \$	0.53
Shares used in per share calculation:												
Basic		71.2		70.7		68.1		64.4	63.7		63.2	62.8
Diluted		72.3		71.5		68.9		65.4	64.7		64.1	64.0
Cash dividends declared per												
common share	\$	0.25	\$	0.30	\$	0.30	\$	0.30 \$	0.30	\$	0.30 \$	0.30

<sup>\*</sup> The sum of the quarterly data may not equal annual amounts due to rounding.

## LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES SEGMENT OPERATING INCOME (In Millions, Unaudited)

Nine Months Ended September 30, 2013		s Previo	-	of Accountin Change	ıg	As Adjusted for Accounting Change
Revenue:						
ISS		\$ 2,	505.0	\$	_	\$ 2,505.0
Perceptive Software			L56.5		_	156.5
Total Revenue		2,0	61.5		-	2,661.5
Operating income:						
iss		!	65.2	1!	5.1	580.3
Perceptive Software		(	58.9)		0.3	(58.6)
All Other		(2	72.7)	9	9.5	(263.2)
Total Operating income		\$ 2	233.6	\$ 24	1.9	\$ 258.5

## LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES SEGMENT OPERATING INCOME (In Millions, Unaudited)

Year Ended December 31, 2012	reviously eported	Effect	of Accounting Change	As Adjusted for Accounting Change
Revenue:				
ISS	\$ 3,641.6	\$	_	\$ 3,641.6
Perceptive Software	156.0		-	156.0
Total Revenue	3,797.6		-	3,797.6
Operating income:				
ISS	584.0		17.0	601.0
Perceptive Software	(72.2)		0.1	(72.1)
All Other	(324.7)		(12.7)	(337.4)
Total Operating income	\$ 187.1	\$	4.4	\$ 191.5

### LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES SEGMENT OPERATING INCOME (In Millions, Unaudited)

Year Ended December 31, 2011	reviously eported	Effect	of Accounting Change	As Adjusted for Accounting Change
Revenue:				
ISS	\$ 4,078.2	\$	-	\$ 4,078.2
Perceptive Software	94.8		_	94.8
Total Revenue	4,173.0		-	4,173.0
Operating income:				
ISS	764.5		14.8	779.3
Perceptive Software	(29.6)		0.1	(29.5)
All Other	(292.0)		(90.1)	(382.1)
Total Operating income	\$ 442.9	\$	(75.2)	\$ 367.7

LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES
SEGMENT OPERATING INCOME
QUARTERLY - AS PREVIOUSLY REPORTED
(In Millions, Unaudited)

2012 2013

	-	First	Second		7	Third		Fourth		First		econd	1	hird
	Q	uarter	Q	Quarter		Quarter		Quarter		uarter	Q	uarter	Q	uarter
Revenue:														
ISS	\$	963.0	\$	874.6	\$	878.6	\$	925.5	\$	840.1	\$	828.1	\$	836.7
Perceptive Software		29.5		44.0		40.6		41.9		44.2		58.6		53.8
Total Revenue		992.5		918.6		919.2		967.4		884.3		886.7		890.5
Operating income:														
iss		178.0		160.0		115.6		130.3		156.5		256.9		151.8
Perceptive Software		(15.9)		(15.3)		(21.5)		(19.5)		(22.8)		(17.7)		(18.4)
All Other		(72.7)		(84.5)		(81.8)		(85.6)		(79.7)		(111.9)		(81.1)
Total Operating income	\$	89.4	\$	60.2	\$	12.3	\$	25.2	\$	54.0	\$	127.3	\$	52.3

<sup>\*</sup> The sum of the quarterly data may not equal annual amounts due to rounding.

#### **LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES SEGMENT OPERATING INCOME** QUARTERLY - AS ADJUSTED FOR ACCOUNTING CHANGE (In Millions, Unaudited)

		20	12					2013			
	First uarter	 Second Quarter		Third Juarter	Fourth Quarter		First Quarter		Second Quarter		hird uarter
Revenue:											
ISS	\$ 963.0	\$ 874.6	\$	878.6	\$	925.5	\$	840.1	\$	828.1	\$ 836.7
Perceptive Software	29.5	44.0		40.6		41.9		44.2		58.6	53.8
Total Revenue	992.5	918.6		919.2		967.4		884.3		886.7	890.5
Operating income:											
iss	182.3	164.2		119.8		134.6		161.5		261.9	156.8
Perceptive Software	(15.9)	(15.2)		(21.5)		(19.5)		(22.6)		(17.6)	(18.3)
All Other	(71.0)	(82.7)		(129.1)		(54.5)		(76.6)		(108.7)	(77.9)
Total Operating income	\$ 95.4	\$ 66.3	\$	(30.8)	\$	60.6	\$	62.3	\$	135.6	\$ 60.6

<sup>\*</sup> The sum of the quarterly data may not equal annual amounts due to rounding.

#### LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES SEGMENT OPERATING INCOME **GAAP TO NON-GAAP BRIDGE**

For the nine months ended September 30, 2013 (In Millions, Unaudited)

		Δς	Previou	ısly Rep	orte	ad .	1					
	_	GAAP	Non-	GAAP tments		n-GAAP	Adjus	AP as sted for ounting aange		GAAP tments	No	n-GAAP
Revenue:												
ISS	\$	2,505	\$	-	\$	2,505	\$	2,505	\$	-	\$	2,505
Perceptive Software (1)		157		11		167		157		11		167
Total Revenue	\$	2,661	\$	11	\$	2,672	\$	2,661	\$	11	\$	2,672
		As	Previou	ısly Rep	orte	ed						
		As I	Non-	isly Rep GAAP tments		n-GAAP	Adjus Acco	AP as sted for ounting aange	Non-	GAAP tments	No	n-GAAP
Operating income: ISS (2) Perceptive Software (3) All Other (4)	\$		Non-	GAAP			Adjus Acco	sted for ounting			<b>No</b> \$	504 (3) (210)

<sup>\*</sup> Totals may not foot due to rounding.

- (1) Adjustments in the Perceptive Software segment include \$11 million of acquisition-related adjustments.
- (2) Adjustments in the ISS segment include \$(99) million of acquisition and divestiture-related adjustments and \$23 million of restructuring and related-charges.
- (3) Adjustments in the Perceptive Software segment include \$51 million of acquisition-related adjustments and \$4
- million of restructuring and related-charges.

  (4) Adjustments in All Other include \$40 million of acquisition-related adjustments and \$13 million of restructuring and related-charges.

		Δs	Previo	usly Rei	porte	d						
				,,			GAA	P as				
							Adjust	ed for				
			Non-	GAAP			Accou	nting	Non-	GAAP		
	G	AAP	Adjus	tments	Non	-GAAP	Cha	nge	Adjus	tments	Non	-GAAP
Net Earnings (5)(6)	\$	152	\$	26	\$	179	\$	168	\$	30	\$	197
Earnings Per Diluted Share (7)(8)	\$	2.37	\$	0.42	\$	2.78	\$	2.61	\$	0.46	\$	3.07

- (5) Adjustments previously reported include tax-effected acquisition-related adjustments of \$(6) million, restructuringrelated charges of \$30 million and loss on extinguishment of debt of \$2 million.
- (6) Adjustments include tax-effected acquisition-related adjustments of \$(6) million, restructuring-related charges of \$34 million and loss on extinguishment of debt of \$2 million.
- (7) Adjustments previously reported include tax-effected acquisition-related adjustments of \$(0.09), restructuring-related charges of \$0.47 and loss on extinguishment of debt of \$0.04.
- (8) Adjustments include tax-effected acquisition-related adjustments of \$(0.10), restructuring-related charges of \$0.52 and loss on extinguishment of debt of \$0.04.

## LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES SEGMENT OPERATING INCOME GAAP TO NON-GAAP BRIDGE For the year ended December 31, 2012

(In Millions, Unaudited)

		۸۵۱	Droviou	sly Rep	orto	. d	1					
		GAAP	Non-	GAAP tments		n-GAAP	Adju Acco	AP as sted for ounting nange	Non-G Adjust	GAAP ments	Noi	n-GAAP
Revenue:												
ISS	\$	3,642	\$	-	\$	3,642	\$	3,642	\$	-	\$	3,642
Perceptive Software (1)		156		5		162		156		5		162
Total Revenue	\$	3,798	\$	5	\$	3,803	\$	3,798	\$	5	\$	3,803
	As	Previo	usly Re	eported			_					
			Non-	GAAP			Adju Acco	AP as sted for ounting	Non-G			
		S Previo	Non-	•	No	n-GAAP	Adju Acco	sted for		GAAP ments	Noi	n-GAAP
Operating income:		GAAP	Non-	GAAP tments			Adju Acco Cl	sted for ounting nange	Adjust	ments		
Operating income: ISS (2)			Non-	GAAP	No \$	<b>n-GAAP</b> 677	Adju Acco	sted for ounting			No:	<b>n-GAAP</b> 694
		GAAP	Non-	GAAP tments			Adju Acco Cl	sted for ounting nange	Adjust	ments		
iss (2)		<b>SAAP</b> 584	Non-	GAAP tments		677	Adju Acco Cl	sted for ounting nange	Adjust	ments 93		694

<sup>\*</sup> Totals may not foot due to rounding.

- (1) Adjustments in the Perceptive Software segment include \$5 million of acquisition-related adjustments.
- (2) Adjustments in the ISS segment include \$1 million of acquisition and divestiture-related adjustments and \$92 million of restructuring and related-charges.
- (3) Adjustments in the Perceptive Software segment include \$46 million of acquisition-related adjustments and \$1 million of restructuring-related charges.
- (4) Adjustments in All Other include \$19 million of acquisition-related adjustments, \$28 million of restructuring and related-charges, and a mark-to-market pension and OPEB net loss of \$22 million.

## LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES NET EARNINGS AND EARNINGS PER SHARE GAAP TO NON-GAAP BRIDGE

For the year ended December 31, 2012 (In Millions, Unaudited)

		As	Previo	usly Re	oorte	d				
	G	AAP		GAAP tments	Non		GAA Adjust Accou Cha	ed for	GAAP tments	 lon- AAP
Net Earnings (5)(6)	\$	106	\$	139	\$	244	\$	108	\$ 155	\$ 263
Earnings Per Diluted Share (7)(8)	\$	1.53	\$	1.99	\$	3.51	\$	1.55	\$ 2.23	\$ 3.78

- (5) Adjustments previously reported include tax-effected acquisition-related adjustments of \$49 million and restructuring-related charges of \$90 million.
- (6) Adjustments include tax-effected acquisition-related adjustments of \$49 million, restructuring-related charges of \$90 million, and a mark-to-market pension and OPEB net loss of \$16 million.
- (7) Adjustments previously reported include tax-effected acquisition-related adjustments of \$0.70 and restructuringrelated charges of \$1.29.
- (8) Adjustments include tax-effected acquisition-related adjustments of \$0.70, restructuring-related charges of \$1.30, and a mark-to-market pension and OPEB net loss of \$0.23.

<sup>\*</sup> Totals may not foot due to rounding.

<sup>\*</sup> Totals may not foot due to rounding.

#### **LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES** SEGMENT OPERATING INCOME GAAP TO NON-GAAP BRIDGE

For the year ended December 31, 2011 (In Millions, Unaudited)

		As	Previous	sly Rep	orte	ed						
		GAAP	Non-G Adjust		No	n-GAAP	Adjus Acco	AP as sted for ounting aange	Non-(		No	1-GAAP
Revenue: ISS	\$	4.078	\$	_	\$	4.078	\$	4.078	\$	_	\$	4.078
Perceptive Software (1)	Ψ	95	Ψ	5	Ψ	100	Ψ	95	Ψ	5	Ψ	100
Total Revenue	\$	4,173	\$	5	\$	4,178	\$	4,173	\$	5	\$	4,178
		As	Previous	sly Rep	orte	ed						
								AP as sted for				
		GAAP	Non-G Adiust		Na	n-GAAP		unting	Non-G	GAAP	Na	n-GAAP
Operating income:		JAAP	Adjust	ments	NO	n-GAAP	Cr	ange	Adjust	ments	NO	1-GAAP
iss (2)	\$	765	\$	17	\$	782	\$	779	\$	17	\$	796
Perceptive Software (3) All Other (4)		(30) (292)		26 17		(4) (275)		(30) (382)		26 112		(4) (271)
Total Operating income	\$	443	\$	59	\$	502	\$	368	\$	154	\$	522

<sup>\*</sup> Totals may not foot due to rounding.

- Adjustments in the Perceptive Software segment include \$5 million of acquisition-related adjustments.
   Adjustments in the ISS segment include \$17 million of restructuring and related-charges.
- Adjustments in the Perceptive Software segment include \$26 million of acquisition-related adjustments.
- Adjustments in All Other include \$3 million of acquisition-related adjustments, \$14 million of restructuring and related-charges, and a mark-to-market pension and OPEB net loss of \$95 million.

#### **LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES SEGMENT OPERATING INCOME NET EARNINGS AND EARNINGS PER SHARE** For the year ended December 31, 2011 (In Millions, Unaudited)

		As	Previo	usly Re	porte	d						
		AAP		GAAP tments	Non	-GΔΔΡ	GAAI Adjust Accou	ed for		GAAP tments	Non-	GAAP
	_		Aujus		11011	_	Cila		Aujus		HOII	
Net Earnings (5)(6)	\$	321	\$	46	\$	367	\$	275	\$	107	\$	382
Earnings Per Diluted Share (7)(8)	\$	4.12	\$	0.59	\$	4.71	\$	3.53	\$	1.37	\$	4.90

- (5) Adjustments previously reported include tax-effected acquisition-related adjustments of \$23 million and restructuring-related charges of \$23 million.
- Adjustments include tax-effected acquisition-related adjustments of \$20 million, restructuring-related charges of \$21 million, and a mark-to-market pension and OPEB net loss of \$66 million.
- (7) Adjustments previously reported include tax-effected acquisition-related adjustments of \$0.29 and restructuringrelated charges of \$0.30.
- Adjustments include tax-effected acquisition-related adjustments of \$0.26, restructuring-related charges of \$0.27, and a mark-to-market pension and OPEB net loss of \$0.84.

#### LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES SEGMENT OPERATING INCOME **GAAP TO NON-GAAP BRIDGE** For the three months ended March 31, 2012 (In Millions, Unaudited)

	_	As	Previous	sly Re	porte	d						
	G	AAP	Non-G		Non	-GAAP	Accou	ed for	Non-G Adjustn		Non	-GAAP
Revenue:												
ISS	\$	963	\$	_	\$	963	\$	963	\$	_	\$	963
Perceptive Software		30		-		30		30		-		30
Total Revenue	\$	992	\$	-	\$	993	\$	992	\$	-	\$	993
	_	As	Previous	sly Re	porte	d						
		7.10		,e		-						

<sup>\*</sup> Totals may not foot due to rounding.

	G	AAP	Non-G Adjusti		Non	-GAAP		ed for inting	Non-G Adjusti		Non-	GAAP
Operating income:							Cna	inge				
ISS (1)	\$	178	\$	10	\$	188	\$	182	\$	10	\$	192
Perceptive Software (2)		(16)		8		(8)		(16)		8		(8)
All Other (3)		(73)		2		(71)		(71)		2		(69)
Total Operating income	\$	89	\$	20	\$	109	\$	95	\$	20	\$	115

<sup>\*</sup> Totals and the sum of the quarterly data may not equal annual amounts due to rounding.

- (1) Adjustments in the ISS segment include \$10 million of restructuring and related-charges. Adjustments in the Perceptive Software segment include \$8 million of acquisition-related
- adjustments.
- (3) Adjustments in All Other include \$2 million of acquisition-related adjustments.

#### LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES **NET EARNINGS AND EARNINGS PER SHARE GAAP TO NON-GAAP BRIDGE** For the three months ended March 31, 2012 (In Millions, Unaudited)

		As	Previo	usly Re	porte	ed					
	G	AAP		GAAP tments	Non	n-GAAP	GAA Adjust Accou Cha	ed for	GAAP tments	Non	-GAAP
Net Earnings (4)(5)	\$	61	\$	15	\$	76	\$	65	\$ 16	\$	80
Earnings Per Diluted Share (6)(7)	\$	0.84	\$	0.21	\$	1.05	\$	0.89	\$ 0.22	\$	1.11

- (4) Adjustments previously reported include tax-effected acquisition-related adjustments of \$7 million and restructuring-related charges of \$8
- Adjustments include tax-effected acquisition-related adjustments of \$8 million and restructuring-related charges of \$8 million.

  Adjustments include tax-effected acquisition-related adjustments of \$0.10 and restructuring-related charges of \$8 million.

  Adjustments previously reported include tax-effected acquisition-related adjustments of \$0.10 and restructuring-related charges of \$0.11.

  Adjustments include tax-effected acquisition-related adjustments of \$0.11 and restructuring-related charges of \$0.11.

#### LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES **SEGMENT OPERATING INCOME GAAP TO NON-GAAP BRIDGE** For the three months ended June 30, 2012 (In Millions, Unaudited)

		As	Previous	sly Re	porte	ed						
	G	AAP	Non-G		Non	ı-GAAP	Adjust	AP as ted for unting ange	Non-G Adjusti		Non-	-GAAP
Revenue:												
ISS Perceptive Software (1)	\$	875 44	\$	2	\$	875 46	\$	875 44	\$	2	\$	875 46
Total Revenue	\$	919	\$	2	\$	921	\$	919	\$	2	\$	921
		As	Previou	sly Re <sub>l</sub>	porte	ed						
								NP as ted for				
	_		Non-G					unting	Non-G			
Operating income:		AAP	Adjustn	nents	Non	1-GAAP	Cna	ange	Adjusti	ments	Non	-GAAP
ISS (2)	\$	160	\$	5	\$	165	\$	164	\$	5	\$	169
Perceptive Software (3)		(15)		13		(2)		(15)		13		(2)
All Other (4)  Total Operating income	\$	(85) 60	\$	15 33	\$	(70) 93	\$	(83) 66	\$	15 33	\$	(68) 99

<sup>\*</sup> Totals and the sum of the quarterly data may not equal annual amounts due to rounding.

- (1) Adjustments in the Perceptive Software segment include \$2 million of acquisition-related adjustments.
- Adjustments in the ISS segment include \$5 million of restructuring and related-charges.
- Adjustments in the Perceptive Software segment include \$13 million of acquisition-related adjustments.
- (4) Adjustments in All Other include \$10 million of acquisition-related adjustments and \$5 million of restructuring and related-charges.

<sup>\*</sup> Totals may not foot due to rounding.

#### For the three months ended June 30, 2012 (In Millions, Unaudited)

		As	Previo	usly Re	porte	d						
			Non-	GAAP			GAA Adjust Accou	ed for	Non-	GAAP		
	G	AAP	Adjust	tments	Non	-GAAP	Cha	nge	Adjus	tments	Non-	GAAP
Net Earnings (5)(6)	\$	39	\$	24	\$	64	\$	43	\$	25	\$	68
Earnings Per Diluted Share (7)(8)	\$	0.55	\$	0.34	\$	0.89	\$	0.60	\$	0.35	\$	0.96

- (5) Adjustments previously reported include tax-effected acquisition-related adjustments of \$17 million and restructuring-related charges of \$
- Adjustments include tax-effected acquisition-related adjustments of \$18 million and restructuring-related charges of \$7 million.
- Adjustments previously reported include tax-effected acquisition-related adjustments of \$0.24 and restructuring-related charges of \$0.10.
- Adjustments include tax-effected acquisition-related adjustments of \$0.25 and restructuring-related charges of \$0.10.

#### LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES **SEGMENT OPERATING INCOME GAAP TO NON-GAAP BRIDGE** For the three months ended September 30, 2012 (In Millions, Unaudited)

							1					
		As	Previou	sly Re <sub>l</sub>	porte	ed						
	G	AAP	Non-G Adjustr		Non	-GAAP	Adjus Acco	AP as sted for unting ange		GAAP tments	Non	-GAAP
Revenue:												
ISS	\$	879	\$	-	\$	879	\$	879	\$	-	\$	879
Perceptive Software (1)		41		2		43		41		2		43
Total Revenue	\$	919	\$	2	\$	921	\$	919	\$	2	\$	921
	_	As	Previou	sly Re	porte	d						
								AP as sted for				
			Non-G	AAP			-	unting	Non-	GAAP		
	G	AAP	Adjustr	nents	Non	-GAAP	Ch	ange	Adjus	tments	Non	-GAAP
Operating income:												,
iss (2)	\$	116	\$	57	\$	173	\$	120	\$	57	\$	177
Perceptive Software (3)		(21)		13		(8)	'	(22)		13		(8)
All Other (4)		(82)		16		(66)		(129)		66		(64)
Total Operating income	\$	12	\$	86	\$	99	\$	(31)	\$	136	\$	105

<sup>\*</sup> Totals and the sum of the quarterly data may not equal annual amounts due to rounding.

- (1) Adjustments in the Perceptive Software segment include \$2 million of acquisition-related adjustments.
- Adjustments in the ISS segment include \$57 million of restructuring and related-charges.

  Adjustments in the Perceptive Software segment include \$13 million of acquisition-related adjustments.
- Adjustments in All Other include \$4 million of acquisition-related adjustments, \$12 million of restructuring and related-charges, and a mark-to-market net loss of \$50 million, triggered by an interim pension and OPEB plan remeasurement.

#### LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES **NET EARNINGS AND EARNINGS PER SHARE GAAP TO NON-GAAP BRIDGE** For the three months ended September 30, 2012 (In Millions, Unaudited)

		As	Previo	ously Rep	oorte	ed					
	G	iAAP		-GAAP	Nor	ı-GAAP	Adjus Acco	AP as ted for unting ange	GAAP	Non	-GAAP
Net Earnings (5)(6)	\$	-	\$	65	\$	65	\$	(26)	\$ 96	\$	70
Earnings Per Diluted Share (7)(8)	\$	0.00	\$	0.94	\$	0.94	\$	(0.38)	\$ 1.39	\$	1.01

- (5) Adjustments previously reported include tax-effected acquisition-related adjustments of \$13 million and restructuring-related charges of \$52 million.
- Adjustments include tax-effected acquisition-related adjustments of \$12 million, restructuring-related charges of \$49 million, and a mark-to-market net loss of \$35 million, triggered by an interim pension and OPEB plan remeasurement.
- Adjustments previously reported include tax-effected acquisition-related adjustments of \$0.19 and restructuringrelated charges of \$0.75.
- Adjustments include tax-effected acquisition-related adjustments of \$0.18, restructuring-related charges of \$0.70, and a mark-to-market net loss of \$0.51, triggered by an interim pension and OPEB plan remeasurement.

<sup>\*</sup> Totals may not foot due to rounding.

#### **LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES SEGMENT OPERATING INCOME GAAP TO NON-GAAP BRIDGE**

For the three months ended December 31, 2012 (In Millions, Unaudited)

		As	Previous	sly Re	oorte	d	1					
	G	AAP	Non-G		Non-GAAP		GAAP as Adjusted for Accounting Change		Non-GAAP Adjustments		Non	-GAAP
Revenue:												
ISS	\$	925	\$	-	\$	925	\$	925	\$	-	\$	925
Perceptive Software (1)		42		1		43		42		1		43
Total Revenue	\$	967	\$	1	\$	968	\$	967	\$	1	\$	968
	As Previously Reported											
							GAA					
							Adiust	ed for				
			Non-G	AAP				ted for Intina	Non-	GAAP		
	G	AAP	Non-G		Non	-GAAP	Accou			GAAP	Non	-GAAP
Operating income:	G	AAP			Non	-GAAP	Accou	ınting			Non	-GAAP
Operating income: ISS (2)	<b>G</b>	<b>AAP</b> 130			Non	- <b>GAAP</b>	Accou	ınting			Non	- <b>GAAP</b> 156
			Adjustn	nents			Accou Cha	inting inge	Adjust	ments		
iSS (2)		130	Adjustn	nents 22		152	Accou Cha	inting inge 135	Adjust	zments 22		156

<sup>\*</sup> Totals and the sum of the quarterly data may not equal annual amounts due to rounding.

- Adjustments in the Perceptive Software segment include \$1 million of acquisition-related adjustments.
   Adjustments in the ISS segment include \$22 million of restructuring and related-charges.
- Adjustments in the Perceptive Software segment include \$12 million of acquisition-related adjustments and \$1 (3) million of restructuring-related charges.
- Adjustments in All Other include \$4 million of acquisition-related adjustments, \$11 million of restructuring and related-charges, and a mark-to-market pension and OPEB net gain of \$(28) million.

#### **LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES NET EARNINGS AND EARNINGS PER SHARE GAAP TO NON-GAAP BRIDGE** For the three months ended December 31, 2012 (In Millions, Unaudited)

As Previously Reported **GAAP** as Adjusted for Non-GAAP Accounting Non-GAAP Adjustments Non-GAAP Change Adjustments Non-GAAP Net Earnings (5)(6)
Earnings Per Diluted Share (7)(8) 34 40 18 45 0.40 0.61 0.68 0.10 0.28

- (5) Adjustments previously reported include tax-effected acquisition-related adjustments of \$11 million and restructuring-related charges of \$23 million.
- Adjustments include tax-effected acquisition-related adjustments of \$14 million, restructuring-related charges of \$28 million, and a mark-to-market pension and OPEB net gain of \$(24) million.
- (7) Adjustments previously reported include tax-effected acquisition-related adjustments of \$0.17 and restructuringrelated charges of \$0.35.
- Adjustments include tax-effected acquisition-related adjustments of \$0.21, restructuring-related charges of \$0.44, and a mark-to-market pension and OPEB net gain of \$(0.37).
- \* Totals may not foot due to rounding.

#### LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES **SEGMENT OPERATING INCOME GAAP TO NON-GAAP BRIDGE** For the three months ended March 31, 2013 (In Millions, Unaudited)

		As	Previous	ly Re	porte	d						
	G	AAP		Non-GAAP Adiustments N			GAAP as Adjusted for Accounting Change		Non-GAAP Adiustments		Non-GAA	
Revenue:												
ISS	\$	840	\$	-	\$	840	\$	840	\$	-	\$	840
Perceptive Software (1)		44		2		46		44		2		46

Total Revenue	\$	884	\$	2	\$	886	\$	884	\$	2	\$	886
	_	As	Previou	sly Re	porte	d						
	G	AAP	Non-G Adjustr		Non	-GAAP	Accou	P as ted for inting inge	Non-G Adjusti		Non	-GAAP
Operating income: ISS (2) Perceptive Software (3) All Other (4)	\$	157 (23) (80)	\$	6 15 5	\$	163 (8) (75)	\$	162 (23) (77)	\$	6 15 5	\$	168 (7) (71)
Total Operating income	\$	54	\$	27	\$	81	\$	62	\$	27	\$	89

<sup>\*</sup> Totals and the sum of the quarterly data may not equal annual amounts due to rounding.

- (1) Adjustments in the Perceptive Software segment include \$2 million of acquisition-related adjustments.
- (2) Adjustments in the ISS segment include \$6 million of restructuring and related-charges.
- (3) Adjustments in the Perceptive Software segment include \$15 million of acquisition-related adjustments.
- (4) Adjustments in All Other include \$2 million of acquisition-related adjustments and \$3 million of restructuring and related-charges.

#### LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES NET EARNINGS AND EARNINGS PER SHARE GAAP TO NON-GAAP BRIDGE For the three months ended March 31, 2013 (In Millions, Unaudited)

		As	Previo	usly Re	porte	d						
				GAAP			GAAF Adjuste Accour	ed for nting		GAAP		
	GAAP Adjustments				Non	-GAAP	Chai	nge	Adjus	tments	Non-	GAAP
Net Earnings (5)(6)	\$	35	\$	22	\$	57	\$	40	\$	23	\$	63
Earnings Per Diluted Share (7)(8)	\$	0.54	\$	0.34	\$	0.88	\$	0.62	\$	0.36	\$	0.98

- (5) Adjustments previously reported include tax-effected acquisition-related adjustments of \$13 million, restructuringrelated charges of \$7 million and loss on extinguishment of debt of \$2 million.
- (6) Adjustments include tax-effected acquisition-related adjustments of \$14 million, restructuring-related charges of \$7 million and loss on extinguishment of debt of \$2 million.
- (7) Adjustments previously reported include tax-effected acquisition-related adjustments of \$0.20, restructuring-related charges of \$0.10 and loss on extinguishment of debt of \$0.04.
- (8) Adjustments include tax-effected acquisition-related adjustments of \$0.21, restructuring-related charges of \$0.11 and loss on extinguishment of debt of \$0.04.

# LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES SEGMENT OPERATING INCOME GAAP TO NON-GAAP BRIDGE For the three months ended June 30, 2013 (In Millions, Unaudited)

	_	As	Previou	sly Rep	orte	d	]					
		SAAP	Non-G Adjust	GAAP ments	Non-GAAP		GAAP as Adjusted for Accounting Change			GAAP tments	Non-	-GAAP
Revenue:												
ISS	\$	828	\$	-	\$	828	\$	828	\$	-	\$	828
Perceptive Software (1)		59		3		62		59		3		62
Total Revenue	\$	887	\$	3	\$	890	\$	887	\$	3	\$	890
		As	Previou	sly Rep	orte	t						
			Non-	SAAD			Adjus Acco	AP as sted for unting	Non-	GAAP		
	•	AAP		ments	Non	-GAAP	CII	ange		tments	Non	-GAAP
Operating income:	_		Aujust			UAAI			Aujus			UAAI
ISS (2)	\$	257	\$	(96)	\$	161	\$	262	\$	(96)	\$	166
Perceptive Software (3)	+	(18)	7	20	Ψ.	2	7	(18)	7	20	7	3
All Other (4)		(112)		38		(74)		(109)		38		(71)
		. ,	_		-			,,	-			
Total Operating income	\$	127	\$	(38)	\$	89	\$	136	\$	(38)	\$	98

- \* Totals and the sum of the quarterly data may not equal annual amounts due to rounding.
- (1) Adjustments in the Perceptive Software segment include \$3 million of acquisition-related adjustments.
- (2) Adjustments in the ISS segment include \$(101) million of acquisition and divestiture-related adjustments and \$5 million of restructuring an
- (3) Adjustments in the Perceptive Software segment include \$16 million of acquisition-related adjustments and \$4 million of restructuring and
- 4) Adjustments in All Other include \$33 million of acquisition-related adjustments and \$5 million of restructuring and related-charges.

<sup>\*</sup> Totals may not foot due to rounding.

### LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES NET EARNINGS AND EARNINGS PER SHARE GAAP TO NON-GAAP BRIDGE

For the three months ended June 30, 2013 (In Millions, Unaudited)

		As	Previ	ously Rep	orte	d					
	G	iAAP		-GAAP stments	Non	-GAAP	GAAI Adjusto Accou har	ed for nting	-GAAP stments	Non	-GAAP
Net Earnings (5)(6)	\$	89	\$	(28)	\$	61	\$	94	\$ (26)	\$	68
Earnings Per Diluted Share (7)(8)	\$	1.39	\$	(0.44)	\$	0.95	\$	1.47	\$ (0.41)	\$	1.06

- (5) Adjustments previously reported include tax-effected acquisition and divestiture-related adjustments of \$(38) million and restructuring-related charges of \$10 million.
- (6) Adjustments include tax-effected acquisition and divestiture-related adjustments of \$(36) million and restructuring-related charges of \$10 million.
- (7) Adjustments previously reported include tax-effected acquisition and divestiture-related adjustments of \$(0.59) and restructuring-related charges of \$0.15.
- (8) Adjustments include tax-effected acquisition and divestiture-related adjustments of \$(0.55) and restructuring-related charges of \$0.14.

# LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES SEGMENT OPERATING INCOME GAAP TO NON-GAAP BRIDGE For the three months ended September 30, 2013 (In Millions, Unaudited)

	_	As	Previou	sly Re	porte	ed						
	G	AAP	Non-G		Non	-GAAP	Adjust Accou	P as ted for inting ange	Non-G Adjusti		Non	-GAAP
Revenue:												
ISS	\$	837	\$	-	\$	837	\$	837	\$	-	\$	837
Perceptive Software (1)		54		5		59		54		5		59
Total Revenue	\$	890	\$	5	\$	896	\$	890	\$	5	\$	896
		As	Previous	sly Re	porte	d						
							GAA	P as				
							Adjust	ted for				
			Non-G	AAP			Accou	ınting	Non-G	AAP		
	G	AAP	Adjustn	nents	Non	-GAAP	Change		Adjustments		Non-GAAP	
Operating income:												
iss (2)	\$	152	\$	14	\$	166	\$	157	\$	14	\$	171
Perceptive Software (3)		(18)		19		1	·	(18)		19		1
All Other (4)		(81)		10		(71)		(78)		10		(68)
Total Operating income	\$	52	\$	43	\$	95	\$	61	\$	43	\$	104

- \* Totals and the sum of the quarterly data may not equal annual amounts due to rounding.
- (1) Adjustments in the Perceptive Software segment include \$5 million of acquisition-related adjustments.
- (2) Adjustments in the ISS segment include \$2 million of acquisition-related adjustments and \$12 million of restructuring and related-charges.
- (3) Adjustments in the Perceptive Software segment include \$19 million of acquisition-related adjustments.
- (4) Adjustments in All Other include \$4 million of acquisition-related adjustments and \$6 million of restructuring and related-charges.

#### LEXMARK INTERNATIONAL, INC. AND SUBSIDIARIES NET EARNINGS AND EARNINGS PER SHARE GAAP TO NON-GAAP BRIDGE

For the three months ended September 30, 2013 (In Millions, Unaudited)

		As	Previo	ously Re	porte	ed					
							GAAI Adjust				
	G	Non-GAAP GAAP Adjustments Non-GAAP						nting nge	-GAAP stments	Non	-GAAP
Net Earnings (5)(6)	\$	29	\$	32	\$	61	\$	34	\$ 33	\$	66
Earnings Per Diluted Share (7)(8)	\$	0.45	\$	0.50	\$	0.95	\$	0.53	\$ 0.51	\$	1.04

<sup>\*</sup> Totals may not foot due to rounding.

- (5) Adjustments previously reported include tax-effected acquisition and divestiture-related adjustments of \$19 million and restructuring-related charges of \$13 million.
- (6) Adjustments include tax-effected acquisition and divestiture-related adjustments of \$19 million and restructuring-related charges of \$14 million.
- (7) Adjustments previously reported include tax-effected acquisition and divestiture-related adjustments of \$0.29 and restructuring-related charges of \$0.21.
- (8) Adjustments include tax-effected acquisition and divestiture-related adjustments of \$0.30 and restructuring-related charges of \$0.21.
- \* Totals may not foot due to rounding.

#### Appendix 1

Note: The accompanying financial schedules to this press release include presentation of adjusted segment and corporate revenue, gross profit, operating expense and operating income, as well as adjusted corporate net earnings and diluted earnings per share, which are neither required by nor presented in accordance with GAAP. Management believes that presenting non-GAAP measures is useful because they enhance investors' understanding of how management assesses the performance of Lexmark's businesses. Management uses non-GAAP measures for budgeting purposes, measuring actual results to budgeted projections, allocating resources, and in certain circumstances for employee incentive compensation. However, these non-GAAP measures should not be considered an alternative to financial measures determined in accordance with GAAP. Any presented non-GAAP measures include reconciliation to the most directly comparable measures presented in accordance with GAAP.

SOURCE Lexmark International, Inc.

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https://newsroom.lexmark.com/2014-01-07-Lexmark-announces-change-in-pension-accounting-method-and-accrual-for-legal-contingency