

Lexmark's Kinlaw Recognized Among CRN's Top 100 Executives

Lexmark, a global imaging solutions leader, announced today that [CRN](#)®, a brand of [The Channel Company](#), has named [Sammy Kinlaw](#), Lexmark vice president, worldwide channel and OEM sales, to its 2018 list of Top 100 Executives. This annual list recognizes leaders from the technology industry who have played an integral role in shaping today's IT channel, whether by driving huge cultural shifts, creating rich new opportunities, or forging innovative routes to success.

Kinlaw joined the Lexmark executive team in February 2018. A proven technology sales leader, Kinlaw has held a number of leadership roles calling on enterprise end-users and the commercial channel, including senior roles at IBM and Lenovo. Kinlaw holds a bachelor's degree in Marketing from the University of North Carolina, Wilmington. CRN also named Kinlaw among its Top 25 Channel Sales Leaders in [2016](#) and [2017](#).



"We are proud to see Sammy represented among CRN's Top 100 Executives," said Brock Saladin, Lexmark executive vice president and chief revenue officer. "Sammy is a dedicated and highly capable leader who is making a great impact at Lexmark, as we work to continuously improve and expand our channel offering and partnerships."

"Visionary and strategic leadership can make the difference between just surviving and actually excelling in this period of disruptive change for the IT channel," said Bob Skelley, CEO, The Channel Company. "In order for technology suppliers and solution providers to thrive and stay ahead of the competition, they need leaders who are able to envision both the future of the channel and the role their organization needs to play in order to create that reality. CRN's 2018 Top 100 Executives embody these qualities. They are change agents who deliver unwavering guidance to their companies, always asking where are we headed and not being afraid to take the necessary steps to get there."

The Top 100 Executives list will be featured in the August 2018 issue of CRN and online at www.crn.com/top100.

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About The Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequaled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. www.thechannelco.com

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