

# Lexmark wins 5-year, \$50 million MPS agreement from USDA

LEXINGTON, Ky., March 30, 2012 [/PRNewswire/](#) -- Lexmark International, Inc. (NYSE: LXX) today announced it has been awarded a five-year blanket purchase agreement (BPA) by the U.S. Department of Agriculture (USDA) for an agency-wide [managed print services \(MPS\) program](#). The agreement has an estimated \$50 million value.

Lexmark's MPS program is now available to all USDA agencies worldwide, allowing them to take advantage of Lexmark's complete MPS offerings from end to end, including professional services, output optimization, workflow solutions and business process transformation. This will enable the USDA to streamline business processes, increase its effectiveness in day-to-day operations and drive substantial cost savings across its highly distributed printing environments.

Through this services engagement, USDA agencies will have professional services resources available to assess their output environment needs, [Lexmark's Print Release document output management solution](#), proactive consumables management, and innovative multifunction products (MFPs) and other services.

## Supporting Quote:

"Based on our leadership, security practices and operational execution in providing MPS to other government agencies and large, highly distributed organizations, the USDA is relying on Lexmark as a trusted supplier to deliver a thorough, customized output strategy that meets the wide array of needs across the agency spectrum," said Marty Canning, Lexmark executive vice president and president of Imaging Solutions and Services. "By leveraging Lexmark's world-class MPS offerings, business process expertise and industry knowledge, the USDA will now have more time to spend on mission-critical work within its agencies."

## Supporting Resources:

- [Lexmark Managed Print Services Brochure](#)
- [Lexmark Solutions Platform Brochure](#)

## About Lexmark

Lexmark International, Inc. (NYSE: LXX) provides businesses of all sizes with a broad range of printing and imaging products, software, solutions and services that help customers to print less and save more. Perceptive Software, a stand-alone software business within Lexmark, is a leading provider of process and content management software that helps organizations fuel greater operational efficiency. In 2011, Lexmark sold products in more than 170 countries and reported more than \$4 billion in revenue.

To learn more about Lexmark, please visit [www.lexmark.com](http://www.lexmark.com). For more information on Perceptive Software, please visit [www.perceptivesoftware.com](http://www.perceptivesoftware.com).

For more information on Lexmark, see the [Lexmark Facebook page](#) and follow us on [Twitter](#).

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