Perceptive Software and Allscripts Forge Collaboration

Perceptive Software's enterprise content management solutions to provide Allscripts customers with access to patient documents and medical images that exist outside the electronic medical record

LENEXA, Kan.

- Lexmark's <u>Perceptive Software</u> announces a new agreement with Allscripts, a leading global provider of clinical, financial and operational software solutions for healthcare providers, including Allscripts Sunrise[™], one of the top electronic medical record (EMR) applications available today. As part of this agreement, components of Perceptive's Enterprise Content Management (ECM) solution suite will be private-labeled and optimized to become part of an integrated medical content management platform within Allscripts.
- Perceptive Content will enhance Allscripts' existing document management solution, which includes thirdparty ECM software components from various vendors. Perceptive Software and Allscripts product engineering teams will collaborate to develop a solution that helps Allscripts users effectively capture, access, manage and share unstructured patient content from within the Allscripts EMR platform.
- Using Perceptive Software ECM solutions within Allscripts will enable clinical and business staff to access documents and medical images directly within the Allscripts platform, giving them complete patient information for more informed clinical decisions, better productivity and streamlined workflow. Perceptive's Enterprise Content Manager, when embedded in Allscripts applications, will enable Allscripts customers to benefit from ECM across the healthcare enterprise, from operations and patient finance to HIM, scheduling, registration/admissions, patient care and medical imaging.
- Medical Content Management solutions from Perceptive Software help healthcare organizations connect, manage and share patient content from disparate applications so they work in unison to optimize technology investments and make patient content available in existing applications, including the EMR.
 With enhanced ability to bring more clinical content together at the point of need, healthcare providers can save time and make fully-informed patient care decisions.
- Perceptive Software is positioned as a "leader" in Gartner's most recent Magic Quadrant for enterprise
 content management. Perceptive Acuo VNA is recognized by IHS as the world's number one independent
 vendor neutral archive solution. Perceptive's enterprise image connectivity solutions are used by half of all
 U.S. hospitals.
- One hundred percent of U.S.-based HIMSS Stage 7 healthcare systems use Perceptive Software products and solutions.

Supporting Quotes

"This partnership is good news for Allscripts customers," said Scott Coons, CEO, Perceptive Software. "As a result of our joint effort, all of a patient's supporting content, regardless of origination point, format or storage location, will be managed within a common infrastructure and accessed through a familiar Allscripts user interface. This leap forward in medical content interoperability means that physicians and clinical staff will be able to spend more time providing patient care rather than searching through multiple systems to find the information they need to make decisions."

Brian Anderson, chief technology officer, Perceptive Software, said: "Perceptive Software's motivation to work with industry-leading partners like Allscripts is driven by our realization that to be successful, we must enable our health system customers to achieve positive patient-care results while keeping costs at a minimum. Combining our knowledge of medical content management with Allscripts' expertise in medical record technology will infuse both of our software development teams with new understanding and ideas for solving customer problems and improving healthcare productivity and performance."

"Allscripts' success is a result of our ongoing focus on the success of our clients," said Rich Berner, President, Sunrise and International for Allscripts. "This agreement with Perceptive Software is part of our strategy to provide our clients with the best clinical and financial tools for performance and growth. The ability to deliver enterprise content management as a part of the Allscripts platform should simplify enterprise access to patient information and IT administration."

Supporting Resources

Perceptive Software healthcare solutions
Incompartments

About Perceptive Software (www.perceptivesoftware.com)

Perceptive Software, a Lexmark company (NYSE: LXK), builds a complete family of intelligent capture, content and process management, enterprise search and integration products that connect enterprise applications to the processes and information outside those applications, providing the visibility and control needed to improve financial performance, reduce risk and ensure future flexibility.

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