

Kinlaw to lead worldwide channel sales at Lexmark



Sammy Kinlaw

Lexmark, a global imaging solutions leader, today announced that Sammy Kinlaw will join the company as Vice President, Worldwide Channel and OEM Sales, effective Feb. 1, 2018.

A proven technology sales leader, Kinlaw has held a number of leadership roles calling on enterprise end users and the commercial channel. He spent the last 13 years with Lenovo, most recently as vice president North America Commercial Channel and U.S. SMB Vertical. In this role, he was responsible for all aspects of Lenovo's largest path to market. In his 12-year career with IBM, Kinlaw worked his way up to regional business unit executive in sales and distribution.

"Lexmark is making significant investments in our channel business," said Brock Saladin, Lexmark senior vice president and chief revenue officer. "We are pleased to welcome Sammy, a recognized industry leader, to lead our outstanding team."

Kinlaw holds a bachelor's degree in Marketing from the University of North Carolina, Wilmington. The Channel Co. (CRN) named Kinlaw among its [Top 25 Channel Sales Leaders](#) in 2016.

"I am thrilled to join the Lexmark team," Kinlaw said. "Lexmark is committed to growth in the commercial channel, an area I was able to grow at both IBM and Lenovo. This strategy, combined with Lexmark's world class products and leadership, made the role a once in a lifetime opportunity."

Supporting Resources

Learn more about [Sammy Kinlaw](#).

About Lexmark

Lexmark creates innovative imaging solutions and technologies that help customers worldwide print, secure and manage information with ease, efficiency and unmatched value. Open the possibilities at [Lexmark.com](#).

For further information: Emily Rardin, erardin@lexmark.com, 859-232-7818

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