

LEXMARK ANNOUNCES NEW VERSION OF ITS CAC SOLUTION FOR FEDERAL GOVERNMENT CUSTOMERS

Lexmark International, Inc. (NYSE: LXX) today announced a new version of its first-to-market Common Access Card (CAC) authentication solution*, designed specifically to meet the unique security needs of federal government agencies.

CACs are issued to Department of Defense (DoD) employees and are used to verify identity and security classifications. Lexmark's CAC solution gives federal government agencies an option for enhanced network security protection for multifunction products (MFPs) by locking them so that users cannot scan or initiate workflow processes from the device without first inserting a CAC and obtaining authentication. This helps ensure that only authorized employees can access the network through an MFP and that e-mails from the MFP can be traceable to the sender rather than to a machine.

Lexmark was the first printer manufacturer to deliver this level of security for MFPs to the federal government in 2006. Since then, it has been successfully implemented across the United States and overseas in all four military services and some of the non-uniformed areas of the DoD.

Lexmark's next generation of CAC, announced today, offers more enhanced security options including: Secure/Multipurpose Internet Mail Extension (S/MIME), which allows users to encrypt and digitally sign e-mail messages sent from MFPs; a Simple Mail Transfer Protocol (SMTP) login option that validates users before e-mails are sent from MFPs; and user group authentication, which gives administrators the ability to control user access to specific functions based on Active Directory group membership. All three enhancements were developed based on direct customer feedback.

"Our customers are our greatest inspiration for innovation," said Marty Canning, Lexmark vice president and president of its Printing Solutions and Services Division. "We make it a priority to understand their needs, listen to their feedback and then use that knowledge as the driver for the creation of our products and solutions."

FEDERAL SOLUTIONS SUITE

In addition to the CAC solution, Lexmark offers a complete suite of unique document management and software solutions that are specifically designed to help federal agencies meet their President's Management Agenda (PMA) and Line of Business initiatives.

PMA was announced in the summer of 2001 as an aggressive strategy for improving the management of the federal government. One primary initiative calls for an increased focus on "E-government," or electronic government, which involves increased electronic information sharing and improved electronic processes and procedures. Lexmark's newly packaged Federal Solutions Suite makes it easier for federal employees to securely transfer and access information electronically and manage printing devices more efficiently. The suite includes Distributed Capture, Output Seat Management, Output Security and Documents on Demand solutions.

DISTRIBUTED CAPTURE

Lexmark's Distributed Capture solution makes it easy for federal employees to capture paper-based information, apply metadata and then route it electronically, minimizing time delays and maximizing information sharing. Distributed Capture allows employees to scan paper documents directly into a wide variety of destinations including electronic record management systems, case or correspondence management systems and HR personnel files, saving time, improving accuracy and allowing information to be immediately accessible across an entire agency.

OUTPUT SEAT MANAGEMENT

Output seat management, or the processes used to manage and maintain output devices such as printers and MFPs, can be challenging across multiple locations within an agency. Lexmark's Distributed Fleet Management (DFM) services give agencies complete visibility and control of their entire distributed printing environment. DFM can be uniquely tailored for federal agencies and can automate regular maintenance requests and supplies ordering, in addition to providing detailed analysis of device usage. This analysis can help drive a comprehensive plan to optimize an agency's printing infrastructure by reducing expenses, improving productivity and significantly reducing the number of pages printed.

OUTPUT SECURITY

As federal agencies develop more capabilities to secure their data from attack and loss, the output environment, or printers, copiers and MFPs, is often overlooked. Lexmark provides a comprehensive set of capabilities verified by the National Information Assurance Partnership to secure data. These capabilities secure the entire process from user authentication, encrypt data in motion and data at rest, and protect the network with device hardening.

DOCUMENTS ON DEMAND

Documents are essential tools in a federal agency's day-to-day operations. There may be hundreds of documents and forms used across agency organizations. These documents are created, ordered, distributed, stored and managed at a significant expense to the organization.

Documents on Demand replaces expensive pre-printed forms with intelligent bar-coded forms to automate many of the antiquated workflow processes prevalent in federal agencies today, helping customers bridge from a paper-based environment to digital processes. The result is less time spent handling paperwork and more time spent focusing on the agency's main goal, serving the citizens of the United States.

For more information about these solutions and others designed specifically for the federal government, visit www.lexmark.com/solutions.

ABOUT LEXMARK

Lexmark International, Inc. (NYSE: LXX) provides businesses of all sizes with a broad range of printing and imaging products, solutions and services that help them to be more productive. In 2008, Lexmark sold products in more than 150 countries and reported \$4.5 billion in revenue. Learn how Lexmark can help you get more done at www.lexmark.com.

Lexmark and Lexmark with diamond design are trademarks of Lexmark International, Inc., registered in the U.S. and/or other countries. All other trademarks are the property of their respective owners.

*This product includes software developed by the OpenSSL Project for use in the OpenSSL Toolkit (<http://www.openssl.org/>).

For further information: Melissa Lucas, +1-859-232-5806, mlucas@lexmark.com

<https://newsroom.lexmark.com/newsreleases?item=23663>