

# CUMMINS SELECTS LEXMARK FOR MULTIMILLION DOLLAR, GLOBAL MANAGED PRINT SERVICES, LASER PRINTERS AND MFPS

Lexmark International, Inc. (NYSE: L XK) and Cummins Inc. (NYSE: CMI) today announced a multimillion dollar, global managed print services (MPS) agreement for a period of five-and-one-half years. The agreement includes the deployment of approximately 2,500 color and monochrome laser printers and multifunction products (MFPS) and the management and maintenance of those devices throughout 33 locations worldwide. A second phase of the agreement, underway now, includes extending the Lexmark platform to an additional 40 countries worldwide.

"Lexmark is bringing the power of its managed print services offerings to the Cummins output environment around the world," said Marty Canning, Lexmark vice president and president of its Printing Solutions and Services Division. "Cummins now has the information and insight needed to continuously improve its output performance, reduce costs and reduce the company's overall impact on the environment."

"Cummins conducted an extensive review of output technology and services providers and ultimately chose Lexmark because of the company's deep experience with driving large scale and complex global print management initiatives," said Bruce Smith, director of Computing Services at Cummins.

Lexmark has already replaced Cummins' existing fleet of competitor's devices with new Lexmark equipment around the world. Lexmark is managing, monitoring and maintaining the entire global fleet of output devices to help Cummins realize the optimal return on its investment. Lexmark is also providing proactive consumables management services, which automate toner delivery to Cummins' locations, eliminating the need to store excess toner and ensuring that replacement toner cartridges and other supply items arrive as needed. The agreement also includes global training, help desk and other services.

For more information, see the ["Lexmark" Facebook page](#) and the ["LexmarkNews" Twitter feed](#).

## **ABOUT CUMMINS INC.**

Cummins Inc. is a global leader in the design, manufacture and distribution of service engines and related technologies, including fuel systems, controls, air handling, filtration, emission solutions and electrical power generation systems. Based in Columbus, Ind. Cummins serves customers in approximately 190 countries and territories through a network of more than 500 company-owned and independent distributor locations and approximately 5,200 dealer locations.

## **ABOUT LEXMARK**

[www.lexmark.com](http://www.lexmark.com).

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For further information: Melissa Lucas, +1-859-232-5806, [mlucas@lexmark.com](mailto:mlucas@lexmark.com)

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